



10918
CENTURION
0046

☎: 076 353 9220
☎: 086 532 9370
✉: sales@fortisgroup.co.za
www.fortisgroup.co.za

INDEPENDENT DISTRIBUTOR APPLICATION PROCESS

VISION AND MISSION STATEMENT

MISSION - to provide ordinary law abiding citizens a fighting chance of survival in terms of general and home safety, by reducing risk associated with crime in their everyday lives by means of their actions. We do this through a high standard of tactical, pro-active and awareness training, and by offering appropriate tools.

VISION - to see crime in South Africa drastically reduced because the law abiding citizens have been empowered with the correct knowledge and tools to pro-actively and realistically outwit criminals, and protecting themselves and their families in a law abiding manner both effectively and successfully.

We do this by serving and supplying a network of Independent Distributors, who in turn market our line of specialized gas guns, tactical training courses and other related services and items that we may choose to include in the FORTIS Product Range. Our belief is that, together, we will have a positive impact on all law abiding individuals, communities and, eventually, on South African society as a whole.

APPLICATION PROCESS

1. Complete and submit the application form, together with a copy of your ID to sales@fortisgroup.co.za or fax it to the above fax number.
2. Once we have received your application form and ID copy the Independent Distributor Contract, as well as information on the TDR 1 course will be emailed to you.
3. Arrange and attend a free TDR 1 course in your area, with a minimum of 30 attendees. Our operators will facilitate the TDR 1 course. Available training dates should be confirmed with us.
4. The first TDR 1 session is your first training session of +- 6 hours, where you will meet some of our staff members, and see us in action, so that you are able to make an informed decision concerning your application.
5. Upon the successful completion of the first TDR 1 course you will have the opportunity to indicate whether you want to go ahead with the application. If not, the process ends here.
6. If you decide to go ahead, you will have to arrange and attend a second free TDR 1 course in your area, with a minimum of 30 attendees. Our operators will facilitate the TDR 1 training sessions. Available training dates should be confirmed with us.
7. Upon the successful completion of the second TDR 1 course, the ID contract will be signed by all parties and you will become a FORTIS ID with all the benefits and responsibilities attached to it.

WHAT NOW?

1. Pay the annual distributorship fee, as per the invoice emailed to you after the original signed contract is received by us. On this invoice you will see your ID account number that should be used in all correspondence with us.
2. Our year runs from Jan to Dec and the annual distributorship fee will be charged pro-rata depending on the month that you join. Annual fees are subject to change without prior notice and is payable in advance.
3. After receipt of the annual distributorship fee you will receive login and password details to enable you to shop on our FORTIS ID shopping cart at discounted rates.
4. Now you are able to order your own gun through the FORTIS ID shopping cart.
5. Sign up for our newsletter.
6. Arrange a one hour personal or skype training session with our marketing manager, Riaan Coetzee on email at sales@fortisgroup.co.za or on his cell at 076 353 9220.
7. All sales from the second free TDR 1 course will be for your account. This means that the orders will be placed directly with you and you will invoice your customers. You then place the orders on the FORTIS ID shopping cart and make an EFT payment (at discounted rates) to us.
8. This means that you are able to earn an income from the second TDR 1 course that you arrange and you receive the benefit of another +- 6 hours free training.
9. Once the stock for all the orders is ready, we will arrange to deliver same to you at your third free TDR 1 course or we can post it to you at your own cost or you can collect it from our offices.
10. After you have successfully arranged and attended three free TDR 1 courses, you may arrange your first TDR 2 course. This course is charged at different rates which will be explained at the free TDR 1 courses.
11. Bookings for the TDR 2 course are placed directly with you. We invoice you for the attendees at a discounted rate, which means you earn income on training as well.
12. You are responsible for your own record keeping, accounting, income tax etc. because you are in business for yourself.
13. Stay updated by reading our newsletters and information posted on our website.
14. To remain a FORTIS ID you have to;
 - a. Pay the annual fee in advance
 - b. Adhere to the rules and regulations set out in the ID contract
 - c. Adhere to any and all other rules and regulations communicated to you from time to time
 - d. Inform us timeously of any change in your contact details
 - e. Refrain from giving your ID shopping cart login and password details to anyone else
 - f. Arrange and attend at least two TDR 1 courses and one TDR 2 course annually
 - g. Attend all our TDR courses within 24 months and every 24 month-period thereafter
 - h. Have quarterly sales of at least R6 000 (after discount)
15. These conditions may be changed from time to time at the sole discretion of FORTIS

DISCOUNT RATES AND FEES

Discount rate on products:	8.5%
Discount rate on training:	10%
Annual fee:	R300 payable in advance (Jan – Dec)

These rates are subject to change at the sole discretion of FORTIS.
No VAT is applicable.

FORTIS INDEPENDENT DISTRIBUTOR APPLICATION FORM

PLEASE COMPLETE THIS SECTION (Please print legibly)

I have read and understand the FORTIS Independent Distributorship application process and terms and conditions set out above and hereby wish to apply for the FORTIS Independent Distributorship.

Applicant's name and surname

SA Identity number

Please attach a copy of your SA Identity document

Applicant's signature

Date

Applicant's Contact details:

Cell nr: _____

Business Tel nr: _____

Email address: _____

Residential address: _____

Postal address: _____

Business address: _____

You may send me pertinent information and newsletters to the above-mentioned e-mail address **Y / N**

You may send quotes, invoices, statements etc. to the above-mentioned email address **Y / N**

(Your e-mail address will not be shared without permission)

FOR OFFICE USE ONLY

Signature of FORTIS Marketing Manager: _____

Date _____

I have reviewed the application form and confirm that:

1. All information was completed by the applicant.
2. An ID copy was attached and agrees with the information on the application form.
3. I have contacted the applicant on the telephone number provided and confirmed the email address and validity of the application.
4. On _____ I sent through the ID contract and TDR 1 course details to the email address provided on this application form.
5. Deadline for response from applicant as set out in the above email is _____.
6. Comments:

FOR OFFICE USE ONLY

APPROVAL BY FORTIS OFFICER:

Name: _____ **Signature:** _____ **Date:** _____

Independent Distributor code: ID _____